The Institute for Archaeologists is a professional organisation for all archaeologists and others involved in protecting and understanding the historic environment. It is a democratic organisation, run by an elected Council, and supported by staff and committees responsible for all areas of the Institute’s work.

We promote high professional standards and strong ethics in archaeological practice to maximise the benefits that archaeologists bring to society, and to bring recognition and respect to our profession.

The Institute has a number of functions. We

• set standards and issue guidelines
• through our Registered Organisations scheme raise standards of work and employment
• improve member career prospects by promoting and organising training and informing them of developments in professional practice
• work to improve pay and conditions
• represent the interests of archaeology and archaeologists to government, policy makers and industry
• provide a wide range of membership services

As set out in our Strategic Plan, by 2020 all professional archaeologists will have the skills, integrity and versatility to ensure that the study and care of the historic environment brings real benefits to people’s daily lives.

To achieve this, we will need to meet the following objectives

O1 increase understanding of the role of archaeologists in society and improve our status

O2 inspire excellence in professional practice

O3 strengthen the relationships between archaeologists across the historic environment and other sectors

O4 make IfA membership and registration essential demonstrations of fitness to practice

O5 develop a stronger influence on historic environment policy

O6 give archaeologists a credible, effective and efficient professional institute

In this annual report we have reviewed our activities over the past year and the progress we have made towards achieving these targets.
2011 has been a very busy year for the Institute. Initiatives in 2010 to restructure the Institute’s staff were put in place, so the structure now more closely aligns with the functions identified in our 10 year strategic plan. One benefit of this is that we have reduced costs and our financial systems have been strengthened so that we continue to have reserves to spend on providing the needed services to members.

Council has followed this with proposals to restructure the Institute’s governance – in effect changing the names, roles and functions of our present Council, Executive Committee and all the supporting advisory committees. In parallel we are progressing plans to apply for Chartered status. Two resolutions regarding governance and Charter will be before the membership for a vote in principle at our AGM in October 2011. Many of us consider that this is a crucial step toward archaeologists gaining the status, respect (and pay!) to put us on equal footing with other professions, and is something your Hon Chair has pressed for since election.

This has been an extraordinary year in the political arena. PPS5 was introduced in England in spring 2010 but is already about to be replaced by the National Planning Policy Framework (NPPF). PPS5 was widely acknowledged as a significant step forward from the old PPGs 15 and 16, and the Institute’s Chief Executive and other staff are working extremely hard to ensure that the NPPF does not weaken the gains of PPS5. More on this below. Alongside NPPF are PAN 2/2011 in Scotland, and announcements from the Welsh Assembly of new heritage legislation there; preparation of and advocacy about which either have involved or will require a lot of input from IfA on behalf of professional archaeology and the public it serves.

No summary would be complete without mention of the Southport group – born at our annual conference in Southport in 2010 just after the publication of PPS5. Southport is not an IfA initiative, but the Institute supported the work of the Southport group, and now very strongly supports the recommendations contained in the report. The recommendations that apply to IfA are being integrated into our business plan for the next year and we fully intend to take them forward as best we can.

Information following this gives more details of the many aspects of being a professional association in the fast-changing, still recession-burdened world, and I encourage all members to take the few minutes necessary to read and understand all that the Institute does for archaeologists – and for archaeology.

Gerry Wait
Hon Chair of Council

Policy and partnerships
The recent flood of proposed changes to policy and consultations (www.archaeologists.net/advocacy/consultations) throughout the UK means that IfA has been working hard to influence policy and decision-makers on behalf of members, and to make sure the historic environment is properly considered, protected and investigated. Recent issues include Archaeology and human remains in England and Wales, the Historic Environment (Amendment) (Scotland) Bill, Localism Bill, Planning Advice Note 2/2011 Planning and Archaeology, the draft National Planning Policy Framework (NPPF), and the HLF’s strategic framework for 2013–2019. Details of all the consultations we have had input into are on our website.

We have continued our work in partnership with others through The Archaeology Forum (TAF), the Built Environment Forum Scotland (BEFS), the Northern Ireland Archaeology Forum, the Historic Environment Review Executive Committee (HEREC) and Heritage Alliance. The main focus of all these groups has been to inform government of the importance of expert archaeological advice, to push for the retention of Local Authority archaeological and historic environment services and ensure requirements for adequate archaeological protection and investigation within the revisions to the planning processes throughout the UK. We will continue to focus our efforts in this area, and at the time of writing we are now part of the NPPF practice guide drafting subcommittee.
In addition to this our Chief Executive, Peter Hinton, has also spent time promoting the values and aspirations of the Institute. Over the past year we have given presentations to the sector at our own conference, Current Archaeology Live, the Northern Ireland Archaeology Forum ‘Heritage in Hard Times’ seminar and at a lively debate which took place at the Society of Antiquaries where prominent figures from the heritage community – and government – considered the implications of the Government spending cuts and discussed ways to move forward towards a more secure future: IfA presented on the specific impacts to heritage professionals.

Professional development
As part of the Southport Group IfA is working with the sector to find creative ways of improving archaeological practice and to make sure we deliver consistent excellence in public benefit. The ground-breaking report launched in July outlines recommendations and products for improving historic environment practice to ensure this excellence. IfA is a strong supporter of the visions in the report which are very much in keeping with our duty to promote high professional standards and strong ethics in archaeological practice, to maximize the benefits that archaeologists bring to society, and to bring recognition and respect to our profession. Over the coming years we will be involved in the development and implementation of the recommendations made in this report.

In partnership with the Forensic Science Regulator and the IfA's Geophysics Group we have introduced new standard and guidance documents (in interim draft) for Forensic archaeologists and Archaeological geophysical survey. Both standards will be proposed for formal adoption at our AGM in October. In line with the recommendations of the Southport Report, work has started on the development of new Standards and guidance for historic environment advisory services and for consultancy.

We have continued to foster recognition of the responsibility held by archaeologists and, following further research of salaries on comparable professions, have introduced new recommended starting salaries. These should act as guidance for employers seeking to determine appropriate remuneration for archaeologists. In addition to this we have also introduced a policy statement on self-employment and the use of self-employed sub-contractors, which sets out the Institute’s position with regard to the use of self-employed sub-contractors. Further guidance for members who are considering becoming self-employed is planned for the near future.

Communications and marketing
One of our weaknesses in recent years has been finding the time to ensure sufficient promotion of the work staff and committee members undertake for the Institute. Following the appointment of our Communications Manager we now have a clear plan in place to do this. We have a new website with a dedicated section for IfA members and we’ve introduced a monthly e-bulletin which includes up-to-date news on our activities and forthcoming events. Our Facebook and Twitter feeds are regularly updated with news and details of what we are up to, and we have ensured The Archaeologist contains information about our advocacy role.

Our special interest and area groups also provide a network to communicate our activities. A number of them have regular newsletters not only containing information about what IfA staff are doing, but also what individual members are up to and other useful information and best practice issues. More about Group activities can be read on pages 13–15.

The positive response we received to the communication survey has given us a clear indication about what matters to you and what you would like to see more of. We will be working on this over the next year.

Profile raising
We are constantly making efforts to promote and raise the profile and importance of IfA membership within and beyond the sector. Last year we reported on the publication of PPS5 and its supporting practice guide which identified IfA membership as appropriately qualified individuals or organisations to provide expert advice to local planning authorities, developers and
other stakeholders with an interest in the historic environment. A similar recognition of IfA membership will also been included in the new Scottish PAN 2/2011.

To support this we have written to all Local Authority services informing them of the formal opinion received from counsel on the lawfulness of local authorities requiring archaeological work to be done by Registered Organisations.

We are now working hard to ensure that this professional requirement and recognition remains in the English National Planning Policy Framework, and will endeavour to get the same inclusion in any forthcoming revisions to policy in Wales and Northern Ireland.

Another area where IfA membership has raised its profile has been through the introduction of our new Forensic Archaeology Special Interest Group (see page 14) and its expert panel of IfA members. This has replaced the Council for the Registration of Forensic Practitioners and has given greater recognition of MIfA status in the legal system, with the Home Office and the Forensic Regulator.

The Forensic Science Regulator for the UK, Andrew Rennison, said

‘The formation of the IfA Forensic Archaeology Group Expert Panel is an important step for practitioners of forensic archaeology, providing a vital indicator of competence and accountability for those appearing in Court and other tribunals. It supports the objective of the Forensic Science Regulator which is to ensure that provision of forensic science services across the criminal justice system is subject to an appropriate regime of scientific quality standards.’

**CPD, education and training**

We have maintained our commitment to providing access to training for archaeologists to assist in career development. The NVQ in archaeological practice programme continues to be successful with 52 candidates registered and 18 NVQs awarded so far. Several new members have been admitted to IfA membership via the NVQ fast-track system. On behalf of Creative and Cultural Skills, the Sector Skills Council archaeology and cultural heritage, we have started to review the National Occupational Standards which underpin the NVQ. This work will continue throughout the year and will be the subject of widespread consultation.

The EPPIC scheme for 2010/11 provided a further six bursary positions in various areas of English Heritage including architectural graphics, marine geophysical survey and archaeological investigation. The Heritage Lottery Fund supported bursaries are now in their final year and the last wave of placements has been appointed. In both cases we have been very pleased with the benefit the schemes have offered individuals and the career opportunities it has led to. The attitudes and desires to achieve from the individuals has been tremendous and some of this can been seen in the comments included in the [Conference – the next generation article included in TA81](http://www.archaeologist.com). We are continuing our efforts to find further funding to develop future schemes.

Following the adoption of a mandatory CPD scheme at the AGM in 2010, we have continued to monitor our members’ CPD records and to promote opportunities for appropriate CPD. Workshops at the Reading conference helped members to identify appropriate learning goals through their personal development plans. In order to further promote CPD opportunities to our members, we are developing a system for accrediting short courses, dayschools and field training schools and further details will be announced shortly.

**Conference and events**

Our annual conference in Reading was another great success and the latest edition of *The Archaeologist* gives an insight into the issues covered in the sessions and workshops. This year we introduced a new format including a programme of formal CPD workshops, as well as the usual range of discussion sessions. Feedback indicates that these workshops were a welcome addition and we will continue to run more of these at future conference.

Our groups have also been heavily involved in running training courses for members. These have included the joint Geophysics Group and ALGAO Scotland course on the use of geophysics in the
planning context in Scotland, and the IfA London Group joint events with IHBC London Group on *Making an impact: putting PPS5 in the practice, and Of process and practice* with the Society of Post Medieval Archaeology. Our Scottish Group have also run a suite of very successful courses covering pottery identification and survey techniques. They hope to continue with further workshops over the next year.

**Membership**

Despite the dramatic fall in the number of people in archaeological employment in the UK (a drop of 7.6% compared to July 2010 – see Job Losses in Archaeology report commissioned by IfA and FAME www.archaeologists.net/sites/default/files/node-files/JoblossesJan2011.pdf) IfA membership has held steady. At the end of June 2011 we have 2958 individual members (not including former AAI&S members) compared to 2859 in June 2010.

The number of Registered Organisations has also increased from 64 to 66.

We are very pleased to welcome former members of AAI&S to the Institute following their recent vote to merge with us. Our Illustration and Survey Special Interest Group will continue to move forward with the AAI&S’ agenda. Former AAI&S members will be transferred to their corresponding IfA membership grade in July.

**Governance**

Over the past eight months we have been reviewing our governance structure and how we can improve the current system to ensure that there is equal focus on member engagement as well as managing the business side of the Institute. We have consulted with the membership on the initial stages of the reform proposals and the feedback received show general support. Council will continue to work on the detail of the new structures and anticipates final proposals being put forward to General Meeting on 2012.

In parallel with the governance reform, we have also continued to investigate the options for Charter, consulting with the membership and seeking advice from lawyers on the most appropriate way forward. Members will be asked at the AGM in October for their support to submit a memorandum of intention to the Privy Council.

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**FINANCIAL PERFORMANCE FOR THE YEAR ENDED 31 MARCH 2011**

**THE HONORARY TREASURER’S REPORT**

The Institute’s accounts to 31 March 2011 show an operating surplus of £11,281 (after bank interest and corporation tax) with the balance sheet showing our reserves now standing at £321,659.

As reported at the last General Meeting, in light of the poor financial performance of the Institute to 31 March 2010 IfA Council and staff swiftly put into place a number of measures to halt the erosion of our reserves on the running costs of the organisation. These measures have proved successful with the state of play at the end of the financial year being healthier than Council had
budgeted. Further measures are still being implemented in the current year (such as AGM papers and Annual Report being published in digital format) to continue to reduce the overhead costs to the organisation.

This has allowed the Institute to continue to invest its resources in implementing the Strategic Plan, in our advocacy efforts during a fast-changing and challenging year (details of which are included above in this Annual Report), and in supporting its members and Registered Organisations. We have once again kept the majority of the ‘recession’ membership support package in place for this year, allowing members to upgrade their membership for free, to transfer subscription category if they lose work, or to move onto the retired rate.

Martin Newman
Hon Treasurer

The board of directors

Joanna Bacon
Peter Barker
Paul J Belford
Mark Andrew Collard
Virginia Dellino-Musgrave
David Divers
Stuart Eve
Victoria Hunns
Mark A Newman
Martin Newman
Jayne Pilkington
Daniel Rhodes
Nicholas J Shepherd
Andy Towle
Gerald Wait
Sadie Watson
Roger White
Beverley Ballin Smith (appointed 14 October 2010)
Chiz Harward (appointed 26 January 2011)
Robert Read (appointed 9 November 2010)
John Sode-Woodhead (appointed 14 October 2010)
Jan Wills (appointed 9 November 2010)
Daniel E Atkinson (retired 9 November 2010)
Patrick Clay (retired 4 October 2010)
Kasia Gdaniec (retired 4 October 2010)
Geoff Morley (retired 4 October 2010)
Roland Smith (retired 4 October 2010)

Company secretary
Alexandra Llewellyn

Registered office
University of Reading
Whiteknights
PO Box 227
Reading
Berkshire
RG6 6AB

Auditor
Haines & Company
Chartered Certified Accountants & Statutory Auditor
10a St Martins Street
Wallingford
Oxfordshire
OX10 0AL
THE DIRECTORS’ REPORT

The directors have pleasure in presenting their report and the financial statements of the company for the year ended 31 March 2011.

Principal activities
The principal activity of the company is the advancement of the practice of field archaeology and allied disciplines.

DIRECTORS’ RESPONSIBILITIES

The directors are responsible for preparing the Directors’ Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently
- make judgements and estimates that are reasonable and prudent
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company’s transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the directors are aware

- there is no relevant audit information of which the company’s auditor is unaware and
- the directors have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information

AUDITOR

Haines & Company are deemed to be re-appointed under section 487(2) of the Companies Act 2006.

SMALL COMPANY PROVISIONS

This report has been prepared in accordance with the special provisions for small companies under Part 15 of the Companies Act 2006.

Registered office: Signed by order of the directors
University of Reading
Whiteknights
PO Box 227, Reading
Berkshire, RG6 6AB

ALEXANDRA LLEWELLYN
Company Secretary

Approved by the directors on 20 July 2011
We have audited the financial statements of Institute of Field Archaeologists for the year ended 31 March 2011. The financial reporting framework that has been applied in their preparation is applicable law and the Financial Reporting Standard for Smaller Entities (effective April 2008) (United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities).

This report is made solely to the company’s members, as a body, in accordance with Sections 495 and 496 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company’s members those matters we are required to state to them in an auditor’s report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company’s members as a body, for our audit work, for this report, or for the opinions we have formed.

RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITOR
As explained more fully in the Directors’ Responsibilities Statement set out on page 8, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board’s (APB’s) Ethical Standards for Auditors.

SCOPE OF THE AUDIT OF THE FINANCIAL STATEMENTS
An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company’s circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the annual report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

OPINION ON FINANCIAL STATEMENTS
In our opinion the financial statements
• give a true and fair view of the state of the company’s affairs as at 31 March 2011 and of its profit for the year then ended
• have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities and
• have been prepared in accordance with the requirements of the Companies Act 2006

OPINION ON OTHER MATTERS PRESCRIBED BY THE COMPANIES ACT 2006
In our opinion the information given in the Directors’ Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

MATTERS ON WHICH WE ARE REQUIRED TO REPORT BY EXCEPTION
We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:
• adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us or
• the financial statements are not in agreement with the accounting records and returns or
• certain disclosures of directors’ remuneration specified by law are not made or
• we have not received all the information and explanations we require for our audit or
• the directors were not entitled to prepare the financial statements in accordance with the small companies regime and take advantage of the small companies’ exemption in preparing the directors’ report

B R HAINES FCCA Senior Statutory Auditor
11 August 2011

For and on behalf of
HAINES & COMPANY
Chartered Certified Accountants & Statutory Auditor
10a St Martins Street, Wallingford, Oxfordshire, OX10 0AL
PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 MARCH 2011

<table>
<thead>
<tr>
<th>Note</th>
<th>2011</th>
<th>2010</th>
</tr>
</thead>
<tbody>
<tr>
<td>TURNOVER</td>
<td>£796,131</td>
<td>£1,008,034</td>
</tr>
<tr>
<td>Cost of sales</td>
<td>£361,507</td>
<td>£624,525</td>
</tr>
<tr>
<td>GROSS PROFIT</td>
<td>£434,624</td>
<td>£383,509</td>
</tr>
<tr>
<td>Administrative expenses</td>
<td>£424,371</td>
<td>£503,791</td>
</tr>
<tr>
<td>OPERATING PROFIT/(LOSS)</td>
<td>£10,253</td>
<td>(£120,282)</td>
</tr>
<tr>
<td>Interest receivable</td>
<td>£1,301</td>
<td>£1,639</td>
</tr>
<tr>
<td>PROFIT/(LOSS) ON ORDINARY ACTIVITIES BEFORE TAXATION</td>
<td>£11,554</td>
<td>(£118,643)</td>
</tr>
<tr>
<td>Tax on profit/(loss) on ordinary activities</td>
<td>£273</td>
<td>£344</td>
</tr>
<tr>
<td>PROFIT/(LOSS) FOR THE FINANCIAL YEAR</td>
<td>£11,281</td>
<td>(£118,987)</td>
</tr>
<tr>
<td>Balance brought forward</td>
<td>£310,378</td>
<td>£429,365</td>
</tr>
<tr>
<td>Balance carried forward</td>
<td>£321,659</td>
<td>£310,378</td>
</tr>
</tbody>
</table>

These financial statements have been prepared in accordance with the special provisions for small companies under Part 15 of the Companies Act 2006 and with the Financial Reporting Standard for Smaller Entities (effective April 2008).

These financial statements were approved by the directors and authorised for issue on 20 July 2011, and are signed on their behalf by:

MARTIN NEWMAN
Director

Company Registration Number: 01918782
NOTES TO THE
FINANCIAL
STATEMENTS FOR
THE YEAR ENDED
31 MARCH 2011

1 ACCOUNTING POLICIES

Basis of accounting
The financial statements have been prepared under the historical cost convention, and in accordance with the Financial Reporting Standard for Smaller Entities (effective April 2008).

Turnover
Turnover represents the value of work done in the year, including estimates of amounts not invoiced. Turnover in respect of long-term contracts and contracts for on-going services is recognised by reference to the stage of completion.

Fixed assets
All fixed assets are initially recorded at cost.

Depreciation
Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows:
Office equipment 50% reducing balance

Operating lease agreements
Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged against profits on a straight line basis over the period of the lease.

Pension costs
The company operates a defined contribution pension scheme for employees. The assets of the scheme are held separately from those of the company. The annual contributions payable are charged to the profit and loss account.

Foreign currencies
Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of the transaction. Exchange differences are taken into account in arriving at the operating profit.

Long-term contracts
Sales and foreseeable profits on long-term contracts are recognised in line with the activity of each contract. Invoiced sales in excess or deficit of recognised sales are carried forward in payments on account or accrued income. The balance of costs recognised that are in excess or deficit of invoiced costs are carried forward in accruals or work in progress. Provision is made in accruals for any foreseeable losses.

Area and special interest groups
The institute has a number of area and special interest groups, who organise comparatively small scale events, conferences and other activities. The income, expenditure and funds held by these groups is incorporated into the accounts of the Institute.

2 OPERATING PROFIT/LOSS

Operating profit/(loss) is stated after charging:

<table>
<thead>
<tr>
<th></th>
<th>2011</th>
<th>2010</th>
</tr>
</thead>
<tbody>
<tr>
<td>Directors’ remuneration</td>
<td>–</td>
<td>–</td>
</tr>
<tr>
<td>Staff pension contributions</td>
<td>10,543</td>
<td>15,174</td>
</tr>
<tr>
<td>Depreciation of owned fixed assets</td>
<td>1,116</td>
<td>1,958</td>
</tr>
<tr>
<td>Auditor’s fees</td>
<td>4,200</td>
<td>4,700</td>
</tr>
<tr>
<td>Net loss on foreign currency translation</td>
<td>707</td>
<td>9,288</td>
</tr>
</tbody>
</table>

3 TANGIBLE FIXED ASSETS

<table>
<thead>
<tr>
<th></th>
<th>Office equipment</th>
</tr>
</thead>
<tbody>
<tr>
<td>COST</td>
<td>£</td>
</tr>
<tr>
<td>At 1 April 2010 and 31 March 2011</td>
<td>26,311</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>Depreciation</th>
</tr>
</thead>
<tbody>
<tr>
<td>At 1 April 2010</td>
<td>£</td>
</tr>
<tr>
<td>Charge for the year</td>
<td>1,116</td>
</tr>
<tr>
<td>At 31 March 2011</td>
<td>25,195</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>At 31 March 2011</th>
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</thead>
<tbody>
<tr>
<td>NET BOOK VALUE</td>
<td>£</td>
</tr>
<tr>
<td></td>
<td>1,116</td>
</tr>
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</table>

4 DEBTORS

<table>
<thead>
<tr>
<th></th>
<th>2011</th>
<th>2010</th>
</tr>
</thead>
<tbody>
<tr>
<td>Trade debtors</td>
<td>£</td>
<td>£</td>
</tr>
<tr>
<td></td>
<td>41,427</td>
<td>27,896</td>
</tr>
<tr>
<td>Prepayments and accrued income</td>
<td>120,239</td>
<td>109,289</td>
</tr>
<tr>
<td></td>
<td>161,666</td>
<td>137,185</td>
</tr>
</tbody>
</table>

5 CREDITORS: amounts falling due within one year

<table>
<thead>
<tr>
<th></th>
<th>2011</th>
<th>2010</th>
</tr>
</thead>
<tbody>
<tr>
<td>Trade creditors</td>
<td>£</td>
<td>£</td>
</tr>
<tr>
<td></td>
<td>51,847</td>
<td>45,906</td>
</tr>
<tr>
<td>Other creditors including taxation and social security:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Payments received on account</td>
<td>£</td>
<td>£</td>
</tr>
<tr>
<td>Corporation tax</td>
<td>273</td>
<td>344</td>
</tr>
<tr>
<td>PAYE and social security</td>
<td>12,850</td>
<td>13,105</td>
</tr>
<tr>
<td>Other creditors</td>
<td>31,963</td>
<td>28,476</td>
</tr>
<tr>
<td>Accruals and deferred income</td>
<td>28,343</td>
<td>89,381</td>
</tr>
<tr>
<td></td>
<td>174,598</td>
<td>332,669</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>£</th>
<th>£</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>226,445</td>
<td>378,575</td>
</tr>
</tbody>
</table>

6 PENSIONS

The company operates a defined contribution pension scheme. The pension cost charge for the period represents contributions payable by the company to the scheme and amounted to £20,212 (2010: £27,757). Contributions totalling £11,102 (2010: £28,476) were payable to the scheme at the end of the period and included in creditors.

7 RELATED PARTY TRANSACTIONS

No transactions with related parties were undertaken such as are required to be disclosed under Financial Reporting Standard for Smaller Entities (effective April 2008).

8 COMPANY LIMITED BY GUARANTEE

The company is a private company limited by guarantee and consequently does not have share capital. Each of the members is liable to contribute an amount not exceeding £10 toward the assets of the company in the event of liquidation.
## MANAGEMENT INFORMATION

The following pages do not form part of the statutory financial statements which are the subject of the independent auditor’s report on page 9.

### DETAILED PROFIT AND LOSS ACCOUNT

**FOR THE YEAR ENDED 31 MARCH 2011**

<table>
<thead>
<tr>
<th>Description</th>
<th>2011</th>
<th>2010</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>TURNOVER</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Subscriptions</td>
<td>£298,194</td>
<td>£290,809</td>
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<tr>
<td>Application fees</td>
<td>£2,288</td>
<td>£3,357</td>
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<tr>
<td>RO fees</td>
<td>£57,477</td>
<td>£54,571</td>
</tr>
<tr>
<td>Advertisements</td>
<td>£6,682</td>
<td>£5,148</td>
</tr>
<tr>
<td>Publications</td>
<td>£140</td>
<td>£60</td>
</tr>
<tr>
<td>JIS subscriptions &amp; adverts</td>
<td>£10,789</td>
<td>£11,625</td>
</tr>
<tr>
<td>Group fees</td>
<td>£1,387</td>
<td>£270</td>
</tr>
<tr>
<td>Total project income</td>
<td>£415,471</td>
<td>£642,194</td>
</tr>
<tr>
<td>Grants</td>
<td>£2,933</td>
<td>–</td>
</tr>
<tr>
<td>Other income</td>
<td>£770</td>
<td>–</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>£796,131</td>
<td>£1,008,034</td>
</tr>
</tbody>
</table>

| **COST OF SALES**                              |       |       |
| Direct project costs                           | £39,735 | £245,557 |
| Core staff project salaries                    | £54,642 | £66,384 |
| Non-core staff project salaries                | £267,130 | £312,584 |
| **Total cost of sales**                        | £361,507 | £624,525 |

| **GROSS PROFIT**                               |       |       |
| **Total**                                      | £434,624 | £383,509 |

| **OVERHEADS**                                  |       |       |
| Administrative expenses                        | £424,371 | £503,791 |
| **Total**                                      | £10,253 | (£120,282) |

| **Bank interest receivable**                   | £1,301  | £1,639  |
| **Total profit/(loss) on ordinary activities**| £11,554 | (£118,643) |

### Notes to the detailed profit and loss account

#### ADMINISTRATIVE EXPENSES

<table>
<thead>
<tr>
<th>Description</th>
<th>2011</th>
<th>2010</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Personnel costs</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Core staff overhead salaries</td>
<td>£274,036</td>
<td>£306,838</td>
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<tr>
<td>Temporary staff costs</td>
<td>£7,333</td>
<td>£18,789</td>
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<tr>
<td>Committee travel</td>
<td>£9,421</td>
<td>£13,444</td>
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<tr>
<td>Group funding</td>
<td>£3,844</td>
<td>£6,235</td>
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<tr>
<td>Staff recruitment</td>
<td>£756</td>
<td>£3,356</td>
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<tr>
<td>Staff training</td>
<td>£1,193</td>
<td>£64</td>
</tr>
<tr>
<td>Staff pensions (Defined contribution)</td>
<td>£10,543</td>
<td>£15,374</td>
</tr>
<tr>
<td><strong>Total personnel costs</strong></td>
<td>£307,126</td>
<td>£364,100</td>
</tr>
</tbody>
</table>

| **Establishment expenses**                     |       |       |
| Premises costs                                 | £10,533 | £13,490 |

| **General expenses**                           |       |       |
| Travel and subsistence                         | £14,390 | £10,836 |
| Telephone and fax                              | £4,055  | £5,121  |
| Insurance                                      | £6,927  | £4,540  |
| Venue hire                                     | £2,272  | £572    |
| Computing, website & IT                        | £15,006 | £9,597  |
| JIS costs                                      | £1,496  | £1,187  |
| Printing, stationery and postage               | £21,148 | £27,689 |
Groups Activities

Archive Special Interest Group

The Archive Group is currently 5 months old, having been formally established in March of this year at the inaugural AGM. The elected committee has met once, and will do so again in the early autumn. Plans are in progress to run a series of regional workshops beginning in Autumn/Winter 2011, addressing various issues including advocacy and access. The Group is also seeking to forge collaborations with other organisations and groups with an interest in the future of archaeological archives.

Diggers’ Forum Special Interest Group

Over the last year the Diggers’ Forum has been re-launched, building on 6 years of dogged work on behalf of archaeological site workers across the UK. Our principle aim remains the same: creating a positive, sustainable and financially viable career for all professional archaeologists at all points in their career.

We have successfully re-launched our newsletter The Forum Dispatch which is our principal means of communicating with our membership and beyond in site huts across the country. The new Dispatch contains a wide range of articles from campaigning pieces and editorials to information on training, tools and careers. We look forward to including more news, reviews and members’ contributions in future issues. We have also been experimenting with a Facebook page, as well as sprucing up our IfA webpage.

As far as pay goes, this year has been another disappointment with the IfA Council again freezing its pay minima whilst energy, fuel and food costs have all risen alarmingly. At this year’s Council elections we will be working hard to increase our presence on IfA council so that we can explain just why archaeology needs better pay if it is to survive as a profession. We are also running a major survey on away work and travel in commercial archaeology and aim to produce a report on the current situation and highlight best practice. Anecdotally the itinerant nature of many archaeological careers, and the stresses that this puts on both income and relationships, is a major reason for experienced workers to quit archaeology. We want to find out how we can make archaeology work as a career that lasts more than a few years.

DF members have contributed to many of the IfA committees and work hard to ensure that all discussions and decisions include and reflect the views of all archaeologists. Recent DF work has
included a detailed response to the draft Southport Group report, working towards a procedure for anonymous complaints to allow ‘whistleblowing’; exploring the application of corporate grades to field staff, self-employment guidelines, and continuing to challenge job adverts which offer wages that fall below the IIA minima.

The DF hopes that the next year will bring positive changes for all archaeologists; we will continue to do all that we can to press for better pay and conditions, but we need your support to increase our voice and share the work. To join the DF just look on our webpage www.archaeologists.net/groups/diggers

**FORENSIC ARCHAEOLOGY SPECIAL INTEREST GROUP**

The Forensic Archaeology group was formed at the Annual Conference in Reading 2011 and the Committee held its first meeting on 1 June 2011 in order to plan a schedule for the coming year. This SIG stems from a long-standing development in which archaeology has gradually been recognised as having a role to play in aspects of criminal investigation, typically in searching for and recovering buried victims of murder.

This SIG is different from other SIGs in that it also embodies an ‘Expert Panel’; the members of which are deemed sufficiently experienced and competent in forensic archaeology to operate within the police structure. This development was partly driven by the office of the Forensic Regulator (based in the Home Office) as part of a broader remit to ensure appropriate standards in all areas of forensic science. The Forensic Regulator was involved in the build-up to the SIG and the Expert Panel and is delighted that the IIA is acting as the vehicle through which practitioners in forensic archaeology can be validated.

The first event hosted by the group will take place on 19 October 2011.

**GEOPHYSICS SPECIAL INTEREST GROUP**

The year started with a very successful one day seminar in Edinburgh on the use of geophysics in archaeology in Scotland. The day was held in the prestigious surroundings of the City Chambers on the Royal Mile when some 30 delegates heard presentations from 10 speakers. The papers were excellent, covering a wide range of topics including case studies demonstrating that magnetometry really does work in Scotland right through to marine geophysics and archiving of data. The day was considered a great success by all who attended.

Other projects which have been worked on during the year and will continue to be on the agenda include:

- Looking at standardisation of anomaly types and their interpretation to help clients with understanding the results of archaeological geophysics reports
- Archiving of the data. This is proving a hard one to find a way forward with as most people think it is a good idea but no one is prepared to pay the cost and manage the archive so the data is still usable in say 20, 50 or 100 years time.
- Chartership and which way should archaeological geophysics approach this: as archaeologists through the IIA or as scientists through, for example, the Geological Society
- Environmental risks in archaeological geophysics including Weils and Lymes diseases.
- Working with forensic archaeologists including the new IIA Forensic Group on registration (accreditation) with the Forensic Science Regulator

We are short of committee members so anyone interested in joining the committee should contact the IIA office or the Group directly.

**ILLUSTRATORS & SURVEYORS SPECIAL INTEREST GROUP**

The main focus over the past year has been the proposed merger between the Association of Archaeological Illustrators and Surveyors (AAI&S) and the IIA. Following a general meeting on 7 May 2011, members of the Association of Archaeological Illustrators and Surveyors (AAI&S) voted to dissolve the Association and transfer its assets and liabilities to the Institute for Archaeologists. Those members of the AAI&S who choose to take up the offer of IIA membership will automatically become members of the ISSIG.

It is hoped that ISSIG can build on the work of the AAI&S of the past thirty years, continuing to provide the support and services its members have come to expect and in the process create an active,
campaigning body representing its members’ interests whilst supporting the work of IfA. The ISSIG has continued its work on training, copyright and standards and this can only benefit from the experience, support and enthusiasm of its new members. Watch this space .........

**INFORMATION MANAGEMENT SPECIAL INTEREST GROUP**

The IMSIG did not hold any formal events over the 2010–11 period and the majority of the group’s activities were virtual. A key benefit for members of IMSIG is a subscription to the mailing list, managed for IMSIG by the CBA (see http://www.britarch.net/mailman/listinfo/imsig). The list enables members to discuss issues and has mainly been used to circulate news of events, training, project, publication and employment opportunities, as well as to consult IMSIG members on IfA initiatives. In future the committee are planning are to use the list for more structured e-conferences, to encourage greater participation.

The IMSIG committee responded to the IfA consultation on the revision of the National Occupational Standard ‘functional map’ in November 2010. The committee recommended extension of the existing sections relating to information management in the sector to include more detail of management tasks needed to provide datasets and information resources that comply with national standards, and are suitable for long-term archiving. This was accepted by the IfA, and will be developed further, working with CCSkills to develop a revised NOS for Archaeological Practice in 2011.

Overtures have also been made to groups with overlapping interests about possible joint events in future and it is hoped to have a session and AGM at the 2012 IfA conference in Oxford.

**VOLUNTARY AND COMMUNITY SPECIAL INTEREST GROUP**

In 2011 the Voluntary and Community Special Interest Group was reinvigorated after a number of years dormant. The inaugural meeting, held in London on the 8 March, saw the election of the Chair, Hon Secretary, Hon Treasurer and a further five Ordinary Committee members. These are as follows

- Craig Spence (Chair)
- Suzie Thomas (Secretary)
- Rachael Hall (Treasurer)
- Margaret Broomfield
- Abby Guinness
- Phil Richardson
- David Rudling
- Adam Thompson

There was a further brief meeting of the Group at the IfA conference in Reading in April, which 29 people attended, but as yet no further events, including CPD events, have been planned. A Committee meeting is planned for September 2011. Since March the Group has grown to 120 members (as of 26 July 2011).

**CYMRU/WALES AREA GROUP**

The main purpose of the Group during the last few years has been the running of a series of Dayschools for IfA members and other interested parties in Wales and elsewhere. The themes, not necessarily Welsh, have been aimed mainly but not entirely at the practical as opposed to the academic interests of would-be participants.

My predecessor Fiona Gale resigned at the last AGM in May 2010. I am uncertain whether any report was submitted for the last year. However, since November 2009 we have had four Dayschools

- Agri-environmental Schemes, looking back, looking forward (27 Nov 2009)
- Airborne laser Scanning and Lidar (a joint session with the RCAHMW) (21 May 2010)
- Transitions, evidence for change in society and material culture through the archaeological record (5 Nov 2010)
- The problem with archaeological finds, their evaluation, understanding and the ‘cost’ of preservation (6 May 2011)

Most of the dayschools have been well attended, notably the Laser Scanning session with RCAHMW. All the flyers for these sessions were posted on the Group’s IfA website.

The Group also held a conference (mainly organised by the Group’s previous Chair, Jenny Hall) in Bangor from 15–17 Sept 2010 on *Renewing the Research Framework for the Archaeology of Wales*. This was by all accounts highly successful and was also well attended. The results and current situation have been posted on the website set up for the project: www.archaeoleg.org
CURRENT COMMITTEES AND COMMITTEE MEMBERS

Editorial Board
Advises on publications which further the aims of the IfA and raise the profile of the IfA within the archaeological profession and with outside bodies

Catherine Cavanagh (chair)
Stephen Briggs
Stuart Eve
Chris Catling
Ed Lee
Andrew Petersen
Jayne Pilkington
Marcus Smith
Tracy Wellman

Registered organisations committee
Determines applications for registration, investigates complaints against Registered Organisations and advises Council on the development of the scheme

Laura Schaaf (chair)
Evelyn Baker
Stewart Bryant
Chris Clarke (Diggers’ Forum rep)
Patrick Clay
Chris Constable
Hester Cooper-Reade
Bob Croft
Sue Davies (corresponding member)
Rachel Edwards
David Elks (Geophys SIG rep)
Phil Emery
Noel Fojt (HS rep)
Amanda Forster
Claire Halpin
Mark Houlston
David Jennings (FAME rep)
Clare King
Andrew Marvell
Ken Murphy
Jonathan Parkhouse
Andrea Smith
Roland Smith
John Sode-Woodhead
Kim Stabler
Dave Star
Gerry Wait (corresponding member)
Roger White
John Williams
Bob Zeepvat

Membership appeals committee
Hears appeals against rejection of supplications for election/transfer to any particular class of membership

Leslie Collett
David Divers
Stewart Hoad
Nick Shepherd
John Sode Woodhead
Andy Towle

Validation committee
Determines applications for membership of IfA and advises on validation procedures

Rachel Edwards (chair)
Paul Adams
Simon Atkinson
Jo Bacon
Evelyn Baker
Beverley Ballin-Smith
Paul Belford
Chris Constable
Hester Cooper-Reade
Jane Evans
Andy Holland
Kirsten Holland
Oliver Jessop
Clare King
John Lord
Geoff Morley
Susan Ovenden
Helen Parslow
Elizabeth Pearson
Nicky Powell
Julie Satchell
Dan Slatcher
Jez Taylor

Professional Development and Practice Committee
Brings together the roles of the former committees for professional training (PTC) and working practices (CWPA), recognising that improving skills through training and professional development is the key to promoting high standards of professional practice. The committee will oversee initiatives to develop new opportunities for training, professional development and standards development as well as promoting existing standards and good practice documentation, working in partnership with others as appropriate

Nick Shepherd (chair)
Kenneth Aitchison
Philip Bethell
Paul Chadwick
Kasia Gdaniec
Kate Geary
Chiz Harward
Peter Hinton
Bob Hook
Edmund Lee
Michael Lewis
Phil Mills
Geoff Morley
Mark Newman
Nicola Powell
Guy Salkeld
Anthony Sinclair
Hannah Smalley
Andrew Tizzard
Roger White